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# Pricing And Cost Accounting: A Handbook For Government Contractors, Third Edition



## Synopsis

This essential reference helps federal contractors negotiate and maintain profitable contracts and remain in compliance throughout the life of the contract. Government contracting rules and regulations have changed significantly over the past six years. This new third edition covers: new thresholds for certification of cost and pricing data; revisions in cost accounting standards; implementation of commercial time-and-material and labor-hour contracts; new, stringent ethics requirements; the impact of stimulus funding; revised cost principles, including excessive pass-through costs, post-retirement benefits, and travel costs; and redirected audit initiatives based on the GAO review of DCAA. Plus...changed requirements for bidding...pricing...cost accounting...subcontracting...contract modification.... All the information you need to be in compliance with the new rules.

## Book Information

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## Customer Reviews

I had to buy this for my Government Contracts Cost & Pricing class. It's definitely not meant to law students or lawyers, as the title clearly indicates. So that wasn't a shock. There aren't many in text citations to the FAR or CAS, so that made it difficult to use to follow in class. But it provided a decent plain-language summary before delving into the FAR. For class, I would read the chapter on

whatever topic we would discuss ahead of time, and that made reading the regulations a little easier. For a government contractor who needs to know the basics very quickly, I guess it would be a good place to start. But if you are a law student and need this for class, a \*much\* better source of information would be Karen Manos' treatise - available on Westlaw. She's great at providing a plain-language explanation of C&P topics.

I'll caveat this review by saying that I am reviewing it as a textbook. If you are taking a Cost or Pricing class and on the fence about buying this book I would recommend it. Mr. Oyer does a pretty good job of taking a very complicated topic and making it understandable (for the most part). There are some places where more information would be helpful and though not the author's fault, the subject matter gets pretty dry. I really like the injection of case law which demonstrates the practical application of these concepts.

Exactly as presented, good info

The book will help but there's no replacement for face-to-face training. The GovCon accounting experts at Solvability are hosting conference workshops in Colorado Springs July 23-27, 2012 for Deltek GCS Premier users. Understanding Price to Win, Controller's Boot Camp, and Impromptu. Only 8 spaces available and priced right. [...]

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